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Message

from the Management

www.act-eg.com

Project management has been called the accidental profession. It is accidental in at least two senses. First, until quite recently, it has not been a profession that people have consciously chosen to pursue. Second, knowledge of how to run projects often is not acquired through systematic inquiry but is gained in a hit-or-miss fashion.

Not for **ACT**, it wasn't and isn't accidental! **ACT** has adopted project management approach since its establishment. **ACT** knew that IT project management is different from project management for some industries.

In IT projects, the major focus is the development and implementation of systems or products (e.g., Networks/infrastructures, software and application systems, e-business and web sites) for their functional purpose: Processing and transmitting data and information 24/7 or triggered by events, including storage and retrieval. IT project management is not managing a project for design and construction of a bridge, highway, or house. Project management is about managing with best practice processes tailored to the particular program or project. In IT project management, a project manager is not only responsible for project initiation, planning, execution, control, reporting, and close out but for the development, configuration management, and quality assurance processes.

As a system integration company, our clients differ in many aspects: scale of the projects, their industries and investment goals. We treat every project differently because developing systems that function well depends on the interaction, integration, and interdependency of its elements in relation with the client's needs.

In this regards, our project management teams are trained to focus on the solution, configuration management to build in quality, and quality assurance to verify and validate/test (certify total compliance).

We believe that IT Project Management is no less or more important than project management in any other industry, just we invest to understand and know what is being developed and implemented to satisfy our clients.



Mr. Nabil El Sharkawy
Business Consultant

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OUR SOCIAL RESPONSIBILITY



Corporate social responsibility is an increasingly important focus for companies. Put simply, it means doing the right thing. In practice, it means examining how a company's actions and operations impact stakeholders such as shareholders, employees, customers, suppliers, communities and business partners, then responding appropriately.

ACT embraces corporate social responsibility through taking a positive role as a responsible corporate citizen in Egypt. **ACT** top management believes the decisions being made today will benefit our shareholders in the long term.

With a particular focus on education and youth, **ACT** has been committed to support the development of the Egyptian Tourism & Hotels industry by Fidelio Grant Program.

The grant program includes free licensing, training and installation of one of the leading Property Management Systems worldwide "Fidelio Front Office". It targets faculties and high Institutes of Tourism and Hotels aiming to introduce and develop high standard, well educated and updated graduate hoteliers.

We believe that we have a responsibility to make a positive impact in the communities where we do business.

micros **FIDELIO**

N E W S

- ◆ MICROS OPERA Endorsed By Best Western International With Certified Two-Way Interface to Best Western's Central Reservation System.

For more details:

www.micros.com/CompanyInformation/News/PressReleases/30707BestWestern.htm

- ◆ Pan Pacific Deploys OPERA Enterprise Solution.

For more details:

www.micros.com/CompanyInformation/News/PressReleases/32107PanPacific.htm

- ◆ The Legendary House of Blues Selects MICROS 9700 Hospitality and Retail Management System.

For more details:

www.micros.com/CompanyInformation/News/PressReleases/31407HouseofBlues.htm

ACT

supports **ISHRAQ** operations in the ME Region

إشراق

Advanced Computer Technology (ACT) – leading ICT solution provider through out the Middle East- and **ISHRAQ** Gulf Real Estate Holding- an integrated regionally based organization established for the purpose of sourcing, launching, developing and operating leading global hospitality brands throughout the Middle East – has signed a strategic service agreement by which **ACT** is responsible for supporting all **ISHRAQ** Gulf Real Estate Holding properties in the UAE.

This agreement is a significant milestone for both companies since it will greatly extend the reach and flexibility of both companies' operations in the field of hospitality.

To reach this agreement **ACT** has competed fiercely and won the deal proudly. To finalize the agreement **ACT** and **ISHRAQ** Gulf Real Estate Holding have worked together for months. Both companies dedicated professional teams to outline and articulate the agreement.



InterContinental Hotels Group, the world's most global hotel company, trusts **ACT** with supporting all its **MFF** applications in the Middle East.



To serve the growing hospitality market in the Middle East and further strengthen the range of solution offered, **ACT** has partnered with Micros-Fidelio Financials powered by SunSystems since 2000. It has offered the hospitality market with a MFF, a financial system that integrates with the Micros-Fidelio range of solutions giving hotels a single solution and one point of contact for sales, services and invoicing.

In 2003, **ACT** Egypt became the first Micros-Fidelio Financials Accredited partner in the World, which has encouraged more cooperation between ACT and SunSystems to cover the non-hospitality market.

In 2004, **ACT** has been awarded accredited partner to SunSystems, also becoming the first partner to be commissioned to deliver and support an Arabic language version of SunSystems world-class financial and business management solutions to customers throughout the region.

In 2006, **Infor** -one of the largest global providers of enterprise software, closed an acquisition for SunSystems Company and **ACT** became a partner for all Infor's solutions as well.

A history behind the trust which InterContinental Hotels Group (IHG) invests in **ACT** to support MFF powered by Infor in all its hotels in the middle east. The project encompasses the full installation, migration and supporting of IHG MFF Financial applications.

IHG is the world's largest hotels group by number of rooms. InterContinental Hotels Group owns, manages, leases or franchises, through various subsidiaries, almost 3,600 hotels and 539,000 guest rooms in nearly 100 countries and territories around the world. The Group owns a portfolio of well recognised and respected hotel brands including InterContinental® Hotels & Resorts, Crowne Plaza® Hotels & Resorts, Holiday Inn® Hotels and Resorts, Holiday Inn Express®, Staybridge Suites®, Candlewood Suites® and Hotel Indigo™, and also manages the world's largest hotel loyalty programme, Priority Club® Rewards, with over 27 million members worldwide.

MINISTRY OF INTERIOR KICKS OFF ITS ONLINE SERVICES

In January 2007, H.E. Hosny Mubarak, President of Arab Republic of Egypt, released the new Website of the Ministry of Interior's website

(www.moiegypt.gov.eg)

As part of the ongoing effort to enhance the delivery of governmental services, Ministry of Interior (MoI) has joined the wave of change and introduced its own website after offering its services through the BAWABA.

The website is nearly a complete virtual representation of the actual ministry. It is divided into clear-to-see, easy-to-access sections. In addition it is divided into divisions and departments to allow visitors to use the new services without much

complications. Each authority and committee under the ministry has its dedicated section on the site. The site is like a network of smaller sites, each standing for its perspective authority/committee.

Moreover, the site is directly linked to the E-Government website, which makes it easier for visitors to finish most government-related business via one quick tour through the sites.

Ministry of Interior (MoI)'s website was developed and implemented by **ACT**. It was an honor for the company to have been trusted with developing its website. For this reason, **ACT** has dedicated a special team from amongst its staff especially for the ministry's site.

www.moiegypt.gov.eg



C

O N G R A T U L A T I O N S

ACT is delighted to announce the nomination of **Mr. Assem Wahby** – **ACT Business Development Consultant** - to chair the Transportation Group in the Chamber of Information Technology (CIT).

The committee will be responsible for the development of the Egyptian Transportation Sector from an IT perspective, hence identifying the growing need for IT solutions that would enhance the performance of different fields in the Transportation Sector.

It is worth mentioning that Mr. Assem Wahby, with more than 25 years in the IT field, has been elected last year to chair the services Sector in Chamber of Information Technology.



Mr. Assem Wahby
ACT Business
Development Consultant

CeBIT Bilisim

Istanbul, Turkey

CeBIT
eurasia
Bilisim

Last month, German Arab Chamber of Industry and Commerce, held a press conference to encourage the Egyptian ICT companies to participate in CeBIT Bilisim, one of the fastest developing trade fair among other CeBIT trade fairs in Turkey.

Mr. Hassanien Tawfik, the ICT committee Chairman in the German Arab Chamber, moderated the press conference indicating that Egypt has witnessed a great revolution in the ICT field and that GACIC has been working with ICT private companies for more exposure to the international practices in the ICT through Trade missions, fairs, conferences and IT exhibitions.

He mentioned that the ICT committee in the GACIC has always supported the ICT private companies to join a series of ICT trade fairs especially CeBIT Hannover; for the last few years.

He added noticing that the interest in the Eurasian ICT sector has grown steadily in the recent years as regional economies expand at a faster rate than most developed regions, in addition to the highly diversity of Eurasian in terms of ICT and infrastructure, economic stability, global competitiveness and market development, the ICT committee in the GACIC consider CeBIT Bilisim a platform for opportunities for the Egyptian ICT companies.

The press conference hosted Mr. Alpy, media Speaker for CeBIT Bilisim who introduced facts & figures and benefits for joining CeBIT Bilisim 2007, and Mr. Hany El Kolaly, Manager of Foreign Direct Investment Services Department at ITIDA, briefed the audience on the important role that ITIDA is now playing to implement the aggressive Information Technology Plan for the Egyptian Market.



Windows on Microsoft

LONGHORN **S**ECURE **E**XECUTION **E**NVIRONMENT



Microsoft®

Longhorn's **SEE** feature, also called "Sandbox" ensures that applications are safe to run by assigning each application that is executed a level policy to identify its safety and level of access to system drivers and services.

Based on this evaluation the application is placed in a dedicated "**Secure Execution Environment**" (**SEE**). Code executed within the SEE is inherently safe to run and more secure because only those options are enabled, which correspond with the safety level assigned by the level policy.

The application running is allowed access to required drivers or services but with a limitation for execution **only within** the SEE.

One major advantage to this concept is the fact that a program failure and a potential subsequent crash of the application would only affect the SEE and not the entire system, thereby preserving the integrity and the functionality of the server.

Other advantages include:

- Tight control of permission elevation for running application
- Heightened safety as executed code is known to be restricted and rendered unable to harm the Server Platform
- Effective application isolation is guaranteed
- Almost 100% predictability can be suggested as assigned level of permission is rendered declarative

World Bank, European Union Putting Public Education



ACT شركة الحاسبات المتقدمة
Advanced Computer Technology

The major priorities for education in Egypt, as laid out by President Hosni Mubarak in the National Program for General Education, are:

- (a)** to ensure universal access to basic education, with an emphasis on girls.
- (b)** to significantly upgrade the quality of education so that students can obtain the critical skills needed to compete in the global economy.

Guided by those priorities the World Bank and the European Union has developed "The Education Enhancement Program Project (EEP)"

EEP's objectives are to enhance the Ministry's ability to achieve its major long term goals outlined above.

Focusing on the instructional quality and increasing the educational sector efficiency, in addition to improving the quality of student performance in basic education, one of EEP's projects was to fully equip 500 computer labs (IT infrastructure), in 460 Star and Smart schools in 7 Egyptian governorates.

(Fayoum, Beni Suif, Menia, Sohag, Qena, Aswan and Luxor).

ACT was honored to have a role in this great project with such national importance.

ACT applying Project management standards methodology, has dedicated provision and installation teams to work on the 7 governorates in the same time, covering Egypt from South to North.



W B / E U & A C T H e l p P u t t i n g P u b l i c E d u c a t i o n

n and ACT Help ion ahead in Egypt



ACT - in only 3 months- has successfully:

- Installed and checked PCs in **500** computer labs in 460 Schools in **7 governorates**.
- Installed and checked Local Area Networks for **500** computer labs in **460** Schools and link it with each school's library, staff room and principal's room.
- Installed and checked network infrastructure for remote training center in 2 governorates.
- Installed and checked network equipments for remote training centers in 6 governorates.
- **ACT** has developed a strategic provision and implementation framework after defining and identifying EEP objectives.



ACT is proud to assist in a project that puts smiles on the Egyptian children face's, assisting the Government with its long term objectives of:

- a) Improve coverage and equity of access in basic education.
- b) Improve the quality of student performance in basic education.
- c) Improve system efficiency.

a h e a d i n E g y p t



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a h e a d i n E g y p t

AN AWARD AND A SPECIALIZATION

ACT Best HP Preferred Partner

HP organized a Channel Academy Event for Tier 1 value partners on April 23rd at Four Seasons Nile Plaza. The event was attended by Dr. Ahmed Abdel Basset, who gave a fruitful presentation about "Habits of Success", as well as popular TV figure Amr Adeeb. The event included a corporate introduction presented by HP Egypt Managing Director, Ahmed Samy, who highlighted HP new motto "Provider of Business Technology products and services" and was followed by a series of presentations about how to manage accounts and how to prepare a proposal through a case study. Concluding the ceremony, **Advanced Computer Technology (ACT)** was awarded as best HP preferred partner for its commitment and achievements with HP in the Egyptian market. The award was accepted by **ACT** System Integration Director, Amr Abbas.



Advanced Computer Technology (Egypt) has successfully met all Authorized Service Delivery Partner (ASDP) Specialization requirements within the HP Preferred Partner Program and is awarded Authorized Service Delivery Partner (ASDP) Specialization status for 2007.



HP Data Protector Software

Data is safer than ever, thanks to a host of innovative new enhancements to HP Data Protector. This scalable software was designed for rapid, automated and efficient backup and recovery, from disk or tape, over unlimited distances. Recent product enhancements have expanded the capabilities to a new level of protection.

AES Encryption: Encrypts sensitive information on backup media.

The benefits? Keeps confidential data safe and ensures data transmission over networks from remote offices is secure. It also helps businesses comply with industry and governmental regulations.

VM consolidated backups: Consolidates the backup of multiple virtual VM ware machines into a single backup of the entire virtual server.

The benefits? No backup load or backup agent on ESX servers, no backup traffic on the LAN... and the ease of centralised management

Sharepoint Portal Server: Backs up SharePoint Portal Servers while online.

The benefits? Robust data integrity through automated scheduling via either an easy to use Graphical User interface (GUI) or an optional Command line Interface (CLI). It also provides online backup and recovery of the Server Portal and Farm.

It's been the industry's only application for fully automated, fully integrated zero- downtime backup and instant recovery for over five years. And now HP Data Protector Software offers even more!

Preferred Partner



For More information please go to:
www.hp.com/go/dataprotector



Relax! Data is Safer than ever...



ACT platinum Sponsor

BEBA dinner with H.E. Mr. Zoheir Garana



Believing in the importance of developing the Egyptian Hotels and Tourism industry, ACT - with a **platinum sponsorship**- contributed to the success of BEBA dinner held with H.E Minister of Tourism; **Mr. Zoheir Garana**, at Alf Leila we Lela Hall at Nile Hilton on 3rd of April 2007.

The event's topic was "**The Laws and Regulations related to Residential Tourism to attract Foreign Direct Investment**". The Minister addressed the topic by elaborating on the importance of supporting the concept of residential tourism sector in Egypt. He also acknowledged the significance of the growth of this sector in the future.

Inspired by the national move regarding Tourism development and to assist in the progress of the Egyptian Hotels sector in terms, ACT has chaired the CIT-Hotels & Tourism Committee with a similar vision to take a greater leadership role in the community. The committee's goal is to have a strong and public voice representing the need of enhancement of the sector.

ACT has always taken the lead to support national and private initiatives that aims to the prosper of the Egyptian various industrial sectors.



SURFING THE WEB

- **Mind Tools: Time Management Skills**

Good personal time management skills are essential for a happy, successful career ...
Subscribe to the free Mind Tools newsletter, and get new career skills.

<http://www.mindtools.com/>

- **Direct Essays**

100,000 Essays and Papers, Free search, instant access to our database.

<http://www.directessays.com>

- **Bedonor.com - Save Life**

Online database site for bringing together Blood Donors and Patients who need blood
Around Arab Countries.

<http://www.bedonor.com/>

“You’re in Control”



On May 9th, 2007, Microsoft launched in a Summit held under the motto of “You’re in control”.

Under the motto “**You’re in Control**”, Microsoft held a summit in Semiramis Intercontinental Hotel, Garden City @ Cleopatra Ballroom on 9th May 2007 to launch **Microsoft's Forefront and System Center solutions**.

As one of **Microsoft Golden Certified partners**, ACT professional service was present in the Summit to support the launching campaign. ACT's booth was another demonstrating unit for how clients can protect and manage their data using Microsoft Forefront and system center solutions.

Microsoft Forefront is a comprehensive line of business security solutions that help customers protect information and control access to their environment.

Microsoft System Center is a family of leading IT management solutions that helps customers proactively plan, deploy, manage, and optimize their IT environment.

Together, Forefront and System Center solutions maximize productivity, provide simplified administration & integrate with existing infrastructure so that you can reduce cost, empower your business & maintain control.

Microsoft®
GOLD CERTIFIED
Partner

Micros Fidelio GOLF ACTIVITY SCHEDULER

In conjunction with Micros-Fidelio, Concept Software Company have been developing software systems for the golf and leisure industry in which have become the number

one supplier in Europe of these products, with over **750** software installations across USA, Europe, Africa, The Middle East and Asia. Concept is the officially endorsed software company of the PGA of Europe, and distributed by Micros Fidelio, the world's leading hospitality Software Company.

THE RANGE OF INTEGRATED PRODUCTS INCLUDES THE FOLLOWING:

- **Golf System**
- **Membership System**
- **Shop Pos**
- **Golf Competitions**
- **Spa & Leisure**
- **Internet Reservations**

GOLF RESERVATIONS - TEE SHEET MANAGEMENT SYSTEM

The Concept Golf Management System provides a total integrated solution for all golf courses or resorts. The product has been designed with flexibility in mind and hence can be configured dependent on a golf course's requirements; ranging from 72 hole pay & play resorts to 18 hole members' courses. With more than 150 reports, this product is essential to the management of any golf course.

MEMBERSHIP & CLIENT MANAGEMENT

This module has been designed to act as either a stand-alone Membership Billing & Management System or to operate with complete integration to the Concept Golf, Spa & Leisure, POS and Competition & Handicap Systems, as well as Micros 3700, 8700 and 9700 for combined member account statements. Complete with detailed profiles, client/member history and accounting management for member billing.

GOLF COMPETITION & HANDICAP SYSTEM

Concept's new and innovative competition and handicap management system has been designed to operate in all golfing markets, adapting to the different Rules, Regulations, Formulae and Calculations. The system is fully compliant to all CONGU, LGU, EGA, SAGA, and USGA regulations.

micros | FIDELIO



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Vision 6 The Business Intelligent Solution

Introducing Vision 6 The Business Intelligent Solution- that gives users unique insight into every aspect of the business. Vision 6 offers business decision makers fast and simple access to reports & analysis through the ability to drill down into multiple dimensions

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- Better management and control of operations
- Make better decisions to help achieve business goals
- Improve productivity and reduce user learning curve
- Perform self-service reporting and analysis with lower IT costs



Vision 6

Vision 6 package includes: Vision Excel, Vision Executive, & Vision Word.

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Vision 6 license can also be used for new version of Opera.

Partners



Preferred Partner

