



i n v e n t

Advanced Computer  
Technology

Egypt

2006  
Preferred Partner



i n v e n t

Hazem Bazan  
Director, Solution Partners Organization  
HP Middle East

For Further Information:

Sales: +202 3051801/2/3

Services: +202 3010118/3456224

# ACT

## NEWS

www.act-eg.com

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## Advanced Computer Technology

10, El Battal Medhat Abd El Hamid St. off Shehab, El Mohandessin, Giza, EGYPT.

Tel: +202 301 0100 - 305 1801/2/3 Fax: +202 3440230 - 305 8229

www.act-eg.com info@act-eg.com



# Message

www.act-eg.com

## Message from the Management

**T**he vision that started in 1988 foreseeing to deliver state-of-the-art optimum solutions for clients has synchronized our position as one of the premium leading system integration companies in Egypt.

Our continuous commitment to offer our clients the best solutions and services is our gate to a long prosperous future. We provide strategies, services, and solutions to our clientele conducting the business with the highest level of integrity.

Partnering with some of the world's best solution providing companies has given us the leverage to offer superior solutions that are well supported and up-to-date. Our competence as a system integration company has placed us on the map of the most successful companies offering turn key operations.

Recently, ACT has been awarded many "unique projects" that require innovative problem-solving. Moreover, these projects include consulting in all aspects of applying new technology to our clients' current business needs and future goals, also implementing quality information technology products that fit clients' daily business operation.

ACT's knowledge of what it takes to make any project a success has made it one of the main players in Egypt's e-government initiative. Success of ACT resides in our history of consistently successful project realizations in multiple branches of the ICT industry: telecommunications, enterprise resource management, financial and management performance technologies.

ACT applies the entire range of its knowledge, ability and experience to each project to provide quick, effective resolutions that exceed clients' expectations.

Conquering the world of ICT solutions, we also provide our customers with highly professional solutions that can be re-engineered in the lights of prevailing developments. Furthermore we emphasize our insistence to increase our services and enhance our solutions to fit the everyday needs of the valuable customers.



**Emad Osman**  
General Manager





# ITB

## ACT in ITB 2006

### Another Successful Event

March 8th, 2006 marked the start of ITB Berlin 2006, one of the most important tourism & hospitality events in the world. The convention represents a significant business environment and a profound market place for all players in the tourism and hospitality sector worldwide.

For many years, ACT has joined Micros-Fidelio -the world's leading developer of enterprise applications serving the hospitality industry- to be a part of this momentous event. Attending the event has given ACT the possibility to present Micros-Fidelio products to new prospects.

ACT regards ITB as one of the main hospitality platforms that includes a wide range of hospitality specialties. ITB convention 2006 has provided ACT with an insight into the current trends and innovative business models in the global tourism and hospitality industry, which are valuable for ACT and Micros-Fidelio in their continuous quest for innovation and knowledge.

During the days of the event, ACT -under the Micros-Fidelio flag- was amongst the variety of top ranking exhibitors that showcased world class solutions and demonstrated leading state-of-the-art solutions, providing ITB attendees access to the most groundbreaking hospitality solutions.

ACT had the opportunity to meet with its Egyptian clients (hotel owners and management companies) in the Egyptian Pavilion introducing to them cutting-edge solutions that feature the most current in hospitality technology that would assist and strengthen the development of the Egyptian hospitality sector.

ITB was another successful event that ACT witnessed and joined in the first quarter of 2006

# micros FIDELIO

N E W S

**MICROS OPERA PMS Installations Reach 2,000 in North America with InterContinental Hotels Group.**  
For more information please visit:

<http://www.micros.com/CompanyInformation/News/PressReleases/IHG2000.htm>

**Largest Wendy's Franchisee Selects MICROS RES 3000 and mymicros.net for POS and Above-Store Software Solution.** For more information please visit:

<http://www.micros.com/CompanyInformation/News/PressReleases/Davco.htm>



# Innovate, Articulate & Upgrade "The Intelligent Evolution"

# CeBIT

## ACT in CeBIT-Hanover 2006

**"Digital Solutions for Work & Life" was the banner held in CeBIT 2006 taking place March 9th through the 15th 2006 in Hanover, Germany. CeBIT is now the world's largest trade fair showcasing digital IT and telecommunications solutions for home and work environments.**

The key target groups are users from industry, the wholesale/retail sector, skilled trades, banks, the services sector, government agencies, science and all users passionate about technology. CeBIT offers an international platform for comparing notes on current industry trends, networking, and product presentations and for that reason CeBIT is visited by over half a million visitors from all over the globe to be a part of this extraordinary event.

Renowned is an adjective pertinently describing the world's leading trade show for solutions, products and services from all areas of IT and telecommunications. And because ACT "takes you to the future", ACT representatives - under the Egyptian pavilion - were keen to be a part of this unique event as it is a primary gateway to the new lucrative digital world.

ACT was also keen to be a part in CeBIT because it is an essential platform presenting the trend towards integrated solutions and applications by covering the entire range of information and communications technology, and the new high-tech, innovations.

Throughout ACT's presence in CeBIT, ACT was able to witness the world's leading companies, experience the latest technological trends, and network with the world industry leaders.

CeBIT manages to embrace a valuable comparison of equipments, systems and complete solutions offered by competing companies and leading players on the global market.

Today's ICT marketplace is shaped by the integration and convergence of information processing, telecommunications, networking, Internet solutions and services, IT security, bank and card technology, as well as research and technology.

Furthermore, with the pervasive rapid pace of technology ACT felt a necessity to be a part of such an astounding event to fulfill the need to set the grounds for excellence of quality and progressive solutions breakthroughs.





# TELECOM EGYPT

# ACT

## IMPLEMENTS SUNSYSTEMS ENTERPRISE PLANNING SOLUTION

### The Key To Maximum Success

**Telecom Egypt**, the main telecommunications provider in Egypt has selected ACT in its quest for better financial and management performance.

**TE** - being the only company in Egypt that is able to offer the full range of fixed line and retail telecommunications services and is the sole provider of wholesale telecommunications services - trusted ACT in providing its top management with a computerized business model of the company, with the main purpose of facilitation short-to-medium term financial planning.

**ACT** successfully implemented Enterprise Planning Solution that would drive performance in dynamic marketplaces through customized modules for planning, reporting and analysis.

**The** solution is compatible with the future through its repertoire of business intelligence tools. TE has installed an innovative solution for every business problem for achieving high performance level.

**Mr. Ali Salama** the Vice Chairman of Financial and Commercial Affairs of Telecom Egypt said: "At the moment, we are in the era where technology is evolving for Telecom Egypt, especially that we plan to actively operate to be privatized. The estimable choice to install the software has helped in the process of automation to privatization in which ACT has taken a collaborative role". He added "ACT has efficiently and smoothly installed, implemented, and provided training for the software. The SunSystems Enterprise Planning Solution was a suitable choice for Telecom Egypt and so was joining forces with ACT".

**The** idea behind the introduction of such system is mainly to be seen in connection with the management strategy of improving profitability drivers to prepare TE for future privatization.



**Mr. Ali Gamal El Din Salama**  
Vice Chairman of Financial and  
Commercial Affairs Telecom Egypt





# 1 n 2 0 0 6

# E-BUSTICKETS

## THROUGH THE INTERNET

Advanced Computer Technology **ACT** and its consortium (PrimaSoft OMS - EgyNet ECC) were awarded by General Dynamics (The ICT program) all business issues and requirements for the E-Bus ticketing (E-BT) solution requested by the Ministry of Investment for automation plan of the Holding Company for Maritime and Land Transportation (HCMLT).

Last February, a kick-off meeting was held under the auspices of the chairman of the HCMLT and with the presence of the top management of The East Delta Bus Company, West Delta Bus Company and Upper Egypt Bus Company. During this event ACT demonstrated the objectives of this project and illustrated the main components of the project.

The E-BT system will be implemented using four main components. The first component is the software application that will be used by the operators in bus stations to enable them to control booking and selling of tickets from their point of sales. Also this component will provide decision makers with all information necessary to support their business decisions and increase the management capabilities of these companies based on real-time information that will be available through the system.

Currently one of the three HCMLT bus companies, East Delta, has a central booking application (previously implemented by ACT) that will be modernized by implementing the new application in order to improve the booking process and to widen the usage capabilities.

The second component is the internet portal that will be used by Internet users to access a website for bus ticket reservations. Both software applications should utilize the same information stored in one centralized database. The integration with an e-payment gateway, as well as allowing Egypt Post to print and deliver the tickets to the customers, is part of the application development requirements that will be announced in a later stage.

The third component of the total solution is the hardware infrastructure necessary for running the whole system. The H/W infrastructure will be hosted at an Internet service provider (ISP) to guarantee the highest availability and security for the HCMLT and the common citizens.

The fourth component of the solution is all related IT services, including the installation, implementation and configuration of the above hardware infrastructure and software applications, in addition to all required training for IT and business processes.

The E-BT system provided by ACT will enable The Ministry of Investment and its affiliate the HCMLT to increase the profitability of the holding company by enhancing the utilization of all resources available. The system will also improve the traveling experience of the passengers, as it will be accessible 24 hours 7 days a week through the internet providing the passengers with all information about; bus trips schedules, bus number, number of passengers, date, time, departure location, destination location, membership IDs, and bus routes.



**Mr.Osama Sawiris Presents the solution for  
HCMLT Top Management**





## Our Vision Of Interconnected

Intelligent and easy business solutions that enable extraordinary customer experiences



**Empowered Employees**



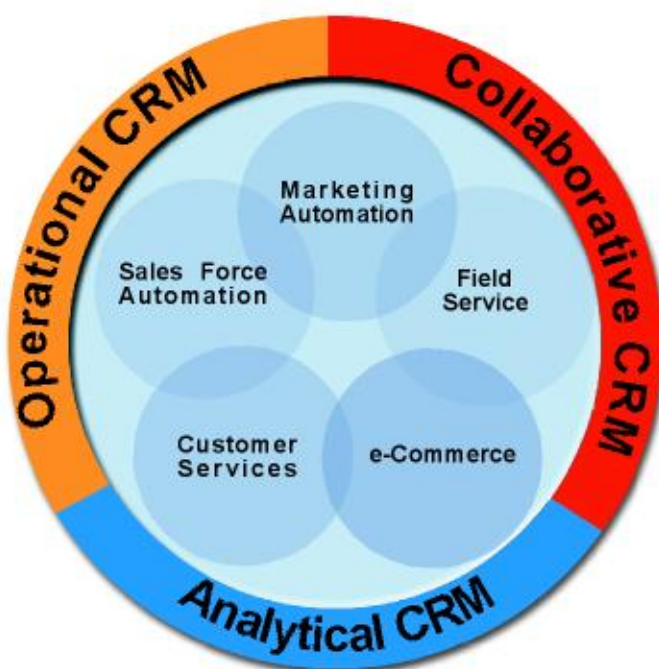
**Connected Customers**



**Informed Management**



**Integrated Partners**



### Increase sales & marketing success

Shorten the sales cycle and improve close Rates with leads and opportunity management, Customizable workflow rules for automated Sales processes, quote creation, and order Management.

### Understand customer needs

Comprehensive reports let you forecast sales, Measure business activity and performance, Track sales and service success, and identify Trends, problems, and opportunities.

### View complete customer information

Microsoft CRM offers a centralized, customizable View of sales and support activity and customer History.

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Access full sales functionality online or offline With Microsoft Outlook, or work from any Location using a Web browser.

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View, update, and share Sales and Customer Service Information across Teams and Departments.

### Integrate powerfully

Integrate with Microsoft Office, Microsoft Business Solutions for Financial Management, And other business systems.



# Emancipation of Technology

## ACT in CAIRO ICT 2006

*Celebrating its 10<sup>th</sup> anniversary this year, Cairo ICT exhibition was a popular event with a large number of Egyptian, Arab, and multinational exhibitors which have reached 450 companies. The 10<sup>th</sup> Cairo ICT has been viewed by many as one of the most successful conferences in the region.*

The dynamic four days exhibition presents essential information and communication technology experience. Cairo ICT was under the auspices of Dr. Tarek Kamel Minister of Communications and Information Technology. "The exhibition helps Egyptian communication and IT companies become the link between markets of the Middle East, Gulf, South and North Africa" the Minister declared.

With the growing dominance of ICT, **ACT** was a part of the reverberating success of the exhibition offering products and state of the art solutions recognizing that effective ICT deployment can add substantial value to any organization.

"**ACT's** service list is not about computers and software, but a complete set of synergies that work together to create the right solutions that fulfill entire customer requirements," says Mr. Hassanien Tawfik Managing Director of **ACT**.

Exhibiting for the second time at Cairo ICT, **ACT** successfully demonstrated a wide range of solutions covering:

### **Sahl Hasheesh Project (IP)**

Happens to be the first triple play/multi play integrated community. **ACT/TELECOM** Success to implement the latest technology supporting Architecture for Voice, Video & Data (AVVID) at Sahl Hasheesh resort community.

### **Business Intelligence (BI) includes:**

**BI Vision** gives users insight into multiple dimensions of financial information.

**BI Enterprise planning** offering a pre-built application of streamlines the budgeting process.

**BI Consolidation** delivering a powerful solution to streamline the processes of consolidation and management reporting.

**BI Subsidiary** Management revolutionizes the integration and reporting of subsidiaries by gathering key information from disparate systems in local units, then facilitating the transformation into a corporate standard for planning reporting and analysis.

**Custom BI** a platform for modeling business data to streamline key management processes.

**HP Multifunctional products** (HP MFPs) Adequately addressing users' changing hardcopy needs HP MFPs easy to use substantially reduces costs, increase productivity, and improve the work flow. It is also offers a broad range of complementary installation, connection, and management products, software, and services.

**Egypt Post Project (GIS)** The contemporary technology to plan, check, allocate and direct resources, and improve level of services. The solution offers complete geographic coverage to ensure saving both money and time for the Egyptian Postal Syndicate..

Stimulating a renowned presence **ACT's** booth capturing the attention of considerable flow of visitors asking numerous questions. Visitors varying from government agencies, corporate banks, oil and gas industries, manufacturing companies, and international organizations

**ACT** evolved in the market place with its "commitment to quality" slogan and participating in the Cairo ICT has enriched the company with supplementary publicity.

As the pace of technological progress stirred swiftly through the years, **ACT** has secured its place in the market offering products and solutions thriving to "take you to the future."







# Communication Sector Liberation

A step into the future



ACT team attending the open meeting



Dr. Tarek Kamel's Speech

The Chamber of Information Technology (**CIT**) has organized an open meeting March 1st, 2006 conducted under the auspices of His Excellency **Dr. Tarek Kamel, the Minister of Communication and information Technology (MCIT)**, where he spoke about communication sector liberation. And due to the significance of this meeting, the discussions, recommendations, and its impact on the development of **CIT** sector, **ACT** sponsored this event under the golden patronage.

**CIT** was created on the foundation of, helping to improve the industry to develop technological abilities, apply optimum quality standards and supporting the research center programs, in addition to developing the human resources and technological training. The meeting was a sure way to emphasize the realization of these goals. Believing in working on the creation of an environment that would enable the development and progress of the communication sector in A.R.E., **ACT** sponsorship to the meeting was a visionary contribution to technological breakthrough in Egypt.

His Excellency **Dr. Tarek Kamel** spoke about how Egypt has taken many steps contributing to the liberation of communication milestones since 1998. His Excellency has discussed the political and economic hardships that faced the emergence of the 3rd mobile network company. Furthermore His Excellency highlighted the significant motives behind the presence of the 3rd mobile network company, some of these main reasons are: competitive market environment, introducing revolutionary equipments and technology, encourage foreign investments to be poured in the Egyptian economy, presenting better services, and ultimately contributing to the national economic growth of the country. His Excellency added "Telecom Egypt has taken a crucial role in the process by taking key initiatives to improve the industry. Liberation of communication will improve quality and services offered to the consumer; moreover it will create many job opportunities for the youth". His Excellency concluded his speech by saying "The whole country-investors and consumers- will ultimately benefit from this great initiative".

Determined on presenting world class solutions while contributing to the national economic growth, **ACT** is committed to the route of communication liberation.





# hp iPAQ hw 6900 Mobile Messenger



has introduced the latest HP iPAQ handheld, a smart device with the ability to receive email wirelessly using new direct push email functionality from Microsoft, enabled through the Messaging and Security Feature Pack

In addition, the HP iPAQ hw 6900 Mobile Messenger provides customers with the essentials to keep a business or personal lifestyle running while mobile, including a mobile phone, access to Wi-Fi wireless hotspots, data networks, digital content and services, and enhanced security needs of your users, customers and applications.

The Microsoft Windows Mobile 5.0 Messaging and Security Feature Pack allows HP iPAQ hw 6900 customers to automatically receive new email, calendar items, tasks or contacts without incurring additional email middleware expenses, directly from a Microsoft Exchange Server.

The sleek hw 6900 is the first handheld with four integrated radios: a quad-band GSM/GPRS/EDGE, Wi-Fi, GPS and Bluetooth wireless technology. The Bluetooth technology additionally offers wireless communication with other Bluetooth devices such as headsets, printers and automobile hands-free kits.

The HP iPAQ hw 6900 also is compatible with Skype Mobile software, allowing customers to enjoy high-quality voice calls via high-speed Internet connections.

In addition to its push email functionality, the Microsoft Windows Mobile 5.0 operating system creates an improved Outlook Mobile experience and enhanced device and data protection without the need for businesses to deploy additional middleware servers and software. IT administrators can remotely manage and enforce IT policies over the air and have the ability to remotely delete data on an HP iPAQ if it is lost or stolen.

Windows Mobile 5.0 integrates directly with Microsoft Exchange Server and Small Business Server for a cost-effective messaging solution for businesses both large and small. The operating system also has been enhanced with persistent storage to prevent the loss of data, even if the battery is removed or drained, and for easy multimedia synchronization for music, video and photos.

Additional built-in features of the HP iPAQ hw 6900 include both a keyboard and a 1.3-megapixel digital camera on select models.

Built-in GPS receiver and navigation applications also are standard. For customers in North America, Microsoft Pocket Streets 2006 comes installed to provide basic navigation assistance and a 60-day free trial of the HP iPAQ Navigation Software and Maps is included on CD to provide voice-guided, turn-by-turn navigation. For customers in Europe, TomTom Navigator 5 software comes installed and customers can download their choice of one city map for free, while additional maps can be purchased separately.







# ACT

## opens New Training Center that provides hospitality training courses.

### It's all about You

Your success begins at ACT Training Center that has full latitude to adapt innovative curriculum.

In the midst of the changing, fast-paced field of Information Technology in the hospitality sector, it is imperative to keep the IT skills of your self up-to-date. Whether you want to break into hospitality career, or enhance your existing one, ACT Training Center is your solution. Our programs, curriculum, facilities, trainers, and services are carefully designed to ensure that you have the greatest opportunity to succeed.

#### Your success depends on the best training delivery possible:

**Curriculum:** Opera and Fidelio front office version 6, to help you develop the skills to be able to do apply front office functions, Guest Reservation, Guest Check In, and Guest Checkout.

**Instructors:** ACT Training Center provides professional, certified instructors that help give training students the competitive edge. Most instructors are highly praised specialists who bring their real-world expertise to the classroom.

**Convenient Scheduling:** ACT offers both morning and afternoon sessions to fit your schedule.



## SURFING THE WEB

#### Travel Independent

<http://www.travelindependent.info>

Everything you need to know about independent budget travel

#### Arab Sport

<http://www.arabsport.com>

The Largest Arab Sports Community

#### All Business

<http://www.allbusiness.com>

All you need to know about buying or selling a business, from brokers to valuation to negotiating the deal.



# ACT takes off in AVEX 2006



**S**harm El Sheikh, a treat to the eyes with its white sandy gently shelving beaches. The endless desert landscape which merges with the beautifully crystal clear blue water of the Sinai Peninsula making it truly a paradise on earth.

At the heart of this exquisite heavenly spot, AVEX 2006 the 2nd International Air Show & Aviation Expo took place in Sharm El Sheikh international airport, from the 7th to the 10th of March 2006. AVEX illustrates the entire spectrum of the recent technological innovations in various fields of the private aviation sector, allowing companies to exhibit and market their latest products and services.

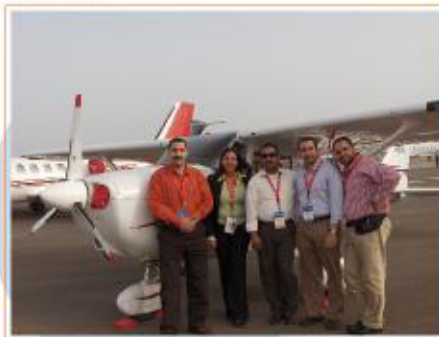
It is a fruitful business milieu and an opportunity to develop further business contacts. In addition AVEX plays a role in promoting business and strengthening corporate image throughout the Middle East and North Africa.

First time participating, ACT in collaboration with PromoLinks took the initiative entering the momentous exhibition with the latest avant-garde technology for Airline Briefing Rooms. The cutting edge technology synchronized to capitalize the display of information of flights, arrivals, weather, destinations and more to the aviation crew. The solution was tailored to allow easier access of information for the crew through an interactive network base presentation. The solution certainly will have a prosperous impact in the aviation field making crucial flight information at the finger tips.

Leveraging to be one of the best System Integrators, ACT had an astonishing presence in the exhibition. Substantial stream of visitors from the aviation field found the inspirational Digital Signage presentation fruitful and informative.

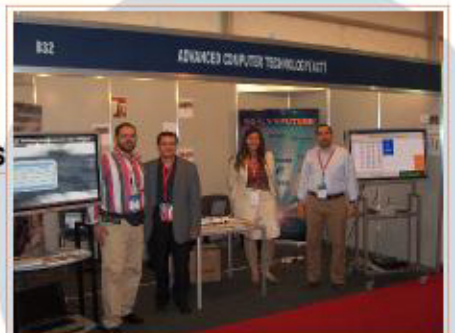
ACT has advantaged from the participation by strengthening corporate image and generating new sales prospect. Furthermore, participating in the exhibition with its state-of-the-art solutions, allowed ACT to penetrate the private aviation market.

Perpetual success comes along with ACT's pledge to quality focusing on customer satisfaction and responding to the market demand.



**ACT Team In Avex 2006**

**ACT Booth In Avex 2006**







## Balbaa Group Operates with

**micros FIDELIO**



Located in the exotic spot in Marsa Alam, Habeeba Hotel was established by the renowned Balbaa Group. And to make this beautiful paradise a truly luxurious experience, Balbaa group has decided to install a solution that is suitable for their hospitality needs.

To find the best solution, the highly competent technical team of Balbaa group searched for over 15 months for the optimum solution. Finally the team has found that Micros-Fidelio was the best solution worldwide suitable for their requirements. Marked by excellence, ACT has taken a part of this important quest due to its commitment to presenting leading edge technology systems by globally recognized companies. ACT has installed Micros-Fidelio in Habeeba Hotel in Marsa Alam. The contract has been signed and the system has been installed for the triumph to begin.

The Senior Management of B&G Hotels and Resorts (Balbaa Group) has announced "Micros-Fidelio was definitely a good choice for our group, as it is the world's leading developer of enterprise"

The Vice President and Managing Director of B&G Hotels and Resorts (Balbaa Group) has also added "Micros-Fidelio international continues to strengthen their worldwide position as the premier provider of enterprise-wide integrated information technologies for the hotel industry. Micros-Fidelio is the leader in product innovation and service in the industry and accordingly we wanted Micros-Fidelio system to become the standard for our hotel".

Currently ACT is also scheduling with other groups to discuss further issues regarding this profound system.



**Habeeba Hotel**



**Mr. Alaa Balbaa the Vice  
President and Managing  
Director of Balbaa Group**



**Mr. Ashraf Faris (Regional IT Manager at Balbaa Group)  
& Mr. Mohsen Emam (Hospitality Projects Manager at ACT)**

**Marsa Alam**



## Implemented Projects

### Hospitality Sector

Customer name	Project Description
Movenpick Taba	Opera, IFC, MFF, & MC, Micros 9700 Ver 3.00 SQL
Domina Makadi	Opera, IFC, MFF, & MC, Micros 9700
Orascom Hotels Holding (6 hotels)	MC
Rehana El Gouna	MFF, MC
Hyatt Regency Sharm	Opera PMS
Accor Head Office	MFF
Le Meridien Heliopolis	Micros 9700
Emeco boat Luxor	Micros 3700 Ovation
Desert View Hotel Sharm El Sheikh	Fidelio V8, IFC, MFF, & MC

### System Integration Sector

Project Description	Customer name
تطوير نظام المعلومات لطالبة كلية الشرطة.	وزارة الداخلية
دعم دخول الجهات علي شبكة معلومات الوزارة.	وزارة الداخلية
تطوير نظام المعلومات بالادارة العامة لشئون المجندين.	وزارة الداخلية

## Under Installation Projects

### General Business Sector

Customer name	Project Description
AdvanSys	Extended Financial Management
Orascom-Video Conference Solution	Tandberg 990MXP includes NPP.
Piraeus Bank Egypt	Disaster Recovery and Domain name Change

### Hospitality Sector

Customer name	Project Description
Dreams Beach Marsa Alam	Fidelio V8, IFC, MFF, & MC
Intercontinental Taba	Opera PMS, MFF
Habiba Marsa Alam	Opera PMS, MFF, MC, & IFC
Crown Plaza Jeddah	MFF
Golf El Solymaneya	Micros 3700
Americana restaurant(Fusion )	Micros 3700 Ovation
Carols Beach Sharm El Sheikh	Fidelio V8, IFC, MFF, & MC



# Partners





# mp

## Proliant

**Industry leading technology, quality, at an exceptional price!**

**Take hp Proliant ML350 with the following specification:-**

- Processor: Intel® Xeon™ 3.20GHz/800MHz, 1M Processor
- Memory: 1GB PC2700 DDR SDRAM (333MHz)
- Storage Controller: Smart Array 641 controller
- Hard Drive: 3 x 72 GB HPL Ultra320 SCSI Universal Hard Drive (1"/15K)
- Network Controller: NC7761 PCI Gigabit NIC (Embedded)

*and Take*

*DAT 20/40 External, Tape backup* **Free**



All of this with **3940 US\$** Only  
Till Stocks Last



## Offer 1

- Windows Server™ 2003 Standard + 5 CALs
- Microsoft® Exchange Server 2003 Standard + 5 CALs
- Microsoft® Internet and Security Acceleration (ISA) Five Microsoft® Office Professional

For only: **2929 \$**

# Microsoft® Offers

**Microsoft®**  
**CERTIFIED**  
*Partner*

## Offer 2

- Windows Server™ 2003 Standard + 10 CALs
- Microsoft® Exchange Server 2003 Standard + 10 CALs
- Microsoft® Internet and Security Acceleration (ISA) Ten Microsoft® Office Professional

For only: **4343 \$**

## Offer 3

- Windows Small Business Server Standard + 5 CALs
- Five Office Small Business Edition

For only: **1555 \$**

### Benefit

Payment over 3 years in advance

New version rights to upgrade e-Learning

Training Vouchers (MS Office Only)  
Home Use (MS Office Only)